



## Business Objective

- Valero was running SAP SEM which was a 10-year-old solution which had been modified over time. But the current version of SEM was not compatible with Microsoft 2013 or with the next release of SAP Business Warehouse.
- Valero took a forward-looking approach to the compatibility issues and used this as an opportunity seek options to streamline and simplify the forecasting and budgeting process. They also wanted to have a more flexible solution that would cater to the needs of diverse business units.

## Client

Valero is an international manufacturer and marketer of transportation fuels, petrochemical products and power.

## Industry

Oil and Gas

## Function

Business Planning and Consolidation

## Technology

SAP BPC, SAP BW, SAP HANA

## The Solution

Working with TekLink, Valero took an in-depth look at the scope of the project and implications. This was more than just a technical upgrade and Valero sought to make decisions that result in maximum value for their business. Instead of completely re-engineering all processes, the decision was made to focus on:

- Addressing pain points identified in design sessions
- Taking advantage of new tools and holistic view to make existing processes more automated
- Utilizing BPC as a repository for financial plan / forecast rather than a replacement for all detailed planning processes
- The strategy was to go live with forecast first (smaller number, power users) before the all company budget. This paid off!



## Outcomes and Benefits

- Valero's goal to have a robust forecasting and budgeting solution utilizing BPC is successfully realized with TekLink's solution and project execution. And their users love it!



Reduced steps required to complete planning process by **29%**

### Pain Points Addressed



### Flexible and User Friendly Excel Based Forms



- Copy and paste data directly into the layouts
- In cell ad-hoc and formula entry



### Improved User Interface Between Entry and Reporting

- Automatically Updates Operating Income
- Quick Validation of Data

### Reduced Number of Layouts



- Consolidated layouts for better performance and consistency
- Dynamic navigation across forms