TekLink

# Client Leverages TekLink Advisory Services to Determine Best Path Forward for their Planning Solution





### **Business Objective**

The client was in the process of migrating to S/4HANA and required assistance to choose the best-suited SAP Planning Solution that is compatible with S/4HANA. They were experiencing issues with their existing planning solution which was extremely manual, inflexible resulting in long closing and planning cycles.

#### <u>Client</u>

Our client is a diversified chemical products manufacturer producing antifreeze, liquid methanol, ethylene oxide, runway deicing agents, truck bed liners, deodorants, and automotive lubricants.

## **Industry**

Automotive and Manufacturing

#### **Function**

**Business Planning and Consolidation** 

## **Technology**

SAP BPC

#### Business Objective

Solution

**Outcomes and Benefits** 

Teklink was approached to:

- Recommend ways to address their system issues
- Assist in the selection of the best SAP Planning solution compatible with S/4 HANA
- Device business roadmap to simplify integration and operation

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**Outcomes and Benefits** 

TekLink provided a holistic solution including Advisory, Technical and Functional services. The holistic solution was multi-phased and involved assessments, recommendations, roadmaps, implementation, and maintenance.

#### **Advisory Services**

- TekLink performed an assessment that included:
- Holding workshops with different user groups to identify requirements and pain–points of the current planning process.
- Liaising with S/4 Team members to understand plans and align roadmaps.
- Reviewing existing planning team composition and responsibilities.
- Evaluating existing technology stack to determine what is the most appropriate SAP tool for them.

#### Findings:

- Existing BPC solution although migrated from 7.5, was not optimally tuned to leverage the features of the 10.1 or the new EPM Add-In.
- Several design flaws were identified that prevented the solution to scale to the changing and growing business.
- Misconception prevailed regarding BPC among users
- Lack of training in reporting capabilities

#### **Recommendations:**

- Retaining the existing BPC Version to ensure maximum ROI and future compatibility with S/4 HANA
- ImprovingBPC design by incorporating the advanced features to achieve more benefits
- Training client-end resources on available reporting capabilities

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#### **Technical Services**

Based on assessment performed by Teklink, Client had agreed to implement the following design changes:

- Developing a flexible design
- Optimizing the financial reporting and planning solution
- Automating data loads from SAP to BPC

#### **Functional Services**

 TekLink assisted the Client team with data validations activities and testing scenarios, also held workshops to provide report writing training.

**Outcomes and Benefits** 

#### **Application Managed Services**

 Post-implementation of the project TekLink continued to provide maintenance support and assisted the client with parallel closing processes.

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**Outcomes and Benefits** 

- Increased confidence about the BPC Implementation and its future compatibility with S/4 HANA
- Avoided unnecessary investment on implementation of the new tool
- Smoother and faster planning and consolidation cycles
- Faster turnaround to incorporate changes for organizational alignments
- Increased reporting flexibility and user satisfaction
- Automated data loading process